



americares
ANNUAL REPORT 2016



Dear Friends,

Welcome to AmeriCares 2016 annual report.

This was a year of growth for AmeriCares, evidenced by our expanded reach to people in need in 93 countries with life-changing health programs, medicine and medical supplies valued at more than \$824 million.

Our growth and reach are possible because of our broad base of generous donors. Pharmaceutical donors trust us with their quality products, choosing AmeriCares as a partner in their own philanthropic missions. We collaborate with financial donors, including foundations and corporations, to fulfill their passion to improve the lives of people in the United States and around the world by creating a foundation of health.

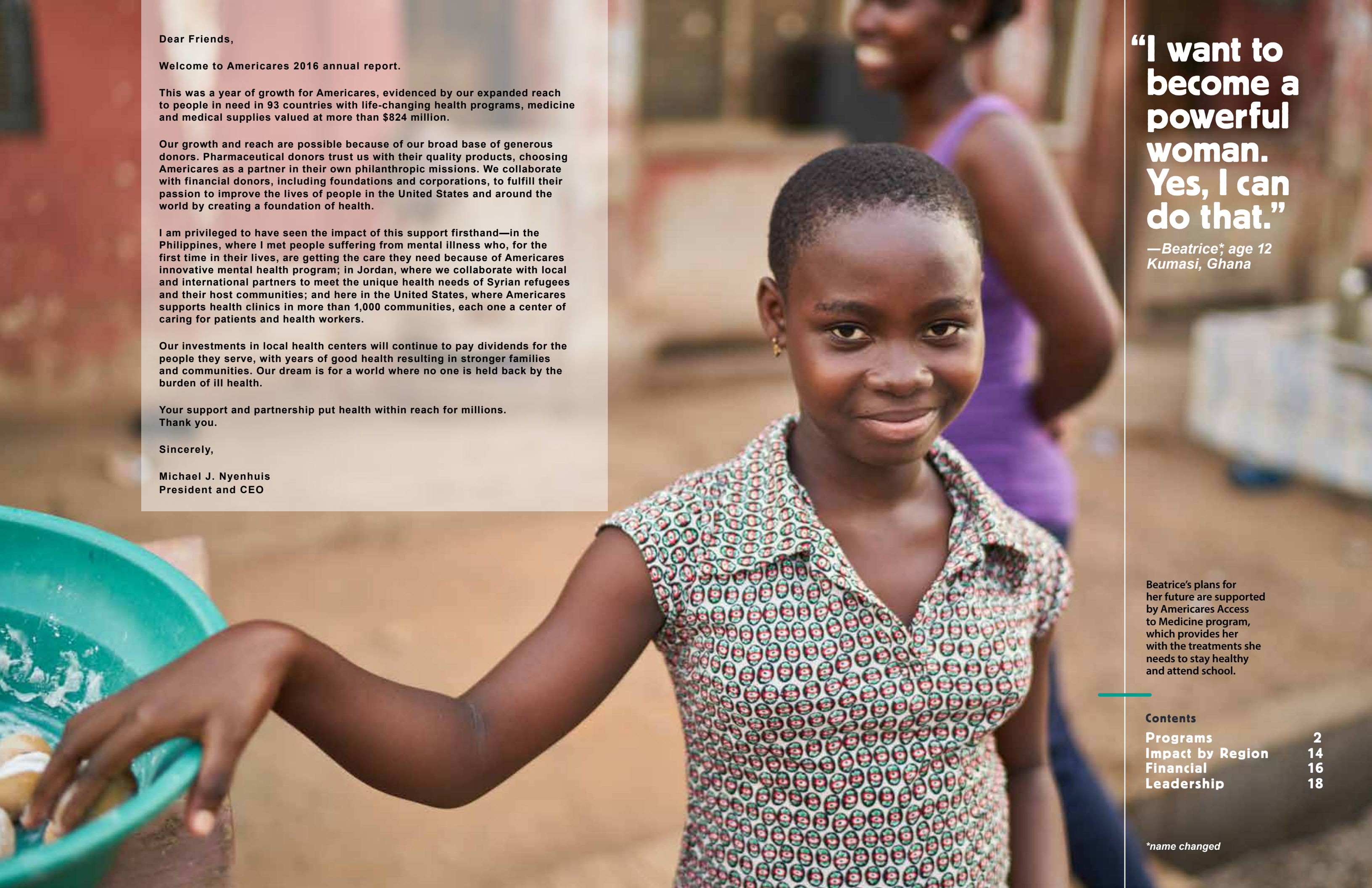
I am privileged to have seen the impact of this support firsthand—in the Philippines, where I met people suffering from mental illness who, for the first time in their lives, are getting the care they need because of AmeriCares innovative mental health program; in Jordan, where we collaborate with local and international partners to meet the unique health needs of Syrian refugees and their host communities; and here in the United States, where AmeriCares supports health clinics in more than 1,000 communities, each one a center of caring for patients and health workers.

Our investments in local health centers will continue to pay dividends for the people they serve, with years of good health resulting in stronger families and communities. Our dream is for a world where no one is held back by the burden of ill health.

Your support and partnership put health within reach for millions. Thank you.

Sincerely,

Michael J. Nyenhuis
President and CEO



“I want to become a powerful woman. Yes, I can do that.”

—Beatrice*, age 12
Kumasi, Ghana

Beatrice’s plans for her future are supported by AmeriCares Access to Medicine program, which provides her with the treatments she needs to stay healthy and attend school.

Contents

Programs	2
Impact by Region	14
Financial	16
Leadership	18

**name changed*



Flash floods swept through West Virginia in June, killing more than 20 people, cutting power to more than 9,000 homes and washing out roads in 44 of the state's 55 counties. AmeriCares emergency response included medicine and supplies to local partners—Ruth Ann received a supply of insulin to replace what she lost. Here, the retiree receives a hug from a West Virginia Health Right clinic nurse.

Emergency Response

“This is a lifesaver! It really is.”

—Ruth Ann, West Virginia flood survivor

Global Emergency Preparedness, Response and Recovery

30	24	\$18	5.2	223,000
disasters	countries	million in support	million supplies	prescriptions

In fiscal year 2016,

Americares helped restore health services for survivors of 30 emergencies in 24 countries. With innovative partnerships, emergency medical teams, deliveries of medicine and medical supplies, Americares impact was both immediate and long-term.

PREPAREDNESS Americares completed disaster preparedness in three countries: El Salvador, Myanmar and the United States. The work in El Salvador and Myanmar focused on community resilience and included risk mapping; in the U.S., Americares shared emergency preparedness tools with our nationwide network of free and charitable clinics. Americares own preparedness includes an emergency pharmacy.

RESPONSE Americares expanded our response capabilities to include more mobile medical teams and a global cadre of emergency response staff to complement our emergency management expertise, medicine and supplies.

LONG-TERM RECOVERY Recognizing how stress and trauma can damage survivors' mental health, Americares expanded our unique mental health and psychosocial program for health workers and survivors in Nepal and the Philippines, with plans to bring the training to health workers caring for Syrian refugees.

2016 Emergencies

EUCADOR EARTHQUAKE Americares responded to the deadly magnitude 7.8 quake that devastated coastal Ecuador in April 2016. Aid included \$4 million in emergency medicine and supplies and support for local health centers as well as water purification for communities still struggling to recover months after the disaster.

SYRIA CRISIS The ongoing civil war in Syria is the world's largest humanitarian and refugee crisis. Americares partners with groups operating health facilities inside Syria, including a maternity hospital, providing medical staff salaries, operational support and critical medicine. With partners in Jordan and Turkey, Americares supports health services for Syrian refugees and their host communities.

INDIA FLOODS After 48 hours of heavy rains, severe flooding in southeast India caused an estimated 500 deaths and displaced 1.8 million people. Americares medical teams saw patients in 14 locations; Americares provided enough medicine for 500,000 prescriptions, provided clean water for 30,000 families and replaced medical equipment at 31 health facilities.

SOUTH PACIFIC TYPHOONS After Typhoon Soudelor struck Saipan in the Northern Mariana Islands, Americares provided medical teams of doctors, nurses and pharmacists as well as medicine to restock the territory's only hospital. When Typhoon Winston ripped through Fiji, the government asked Americares to manage the influx of donated medicine and supplies; Americares supply chain experts worked in the government pharmacy, ensuring safe and efficient stocking and distribution of emergency medicine.

ZIKA OUTBREAK Americares worked to stop the spread of the Zika virus in communities in El Salvador, Colombia, Haiti and the United States, creating and supporting innovative community health programs that included education and distribution of protection kits with bed nets, repellent and other products to prevent mosquito bites—a total of nearly \$800,000 for people at risk.

Long-term Recovery

NEPAL Americares is implementing a comprehensive health system recovery and strengthening program that is rebuilding and improving damaged health facilities, building capacity to address mental health issues, and helping health facilities and communities prepare for future disasters.

PHILIPPINES Even as Americares Philippines teams coordinated emergency aid, we completed rebuilding of 83 community health centers damaged or destroyed during Typhoon Haiyan in 2013. Americares also launched a mental health program to address needs in vulnerable communities.



Tamil Nadu, India



Central Luzon, Philippines

“We were concerned and afraid.”

When Silvia and her husband learned that a mosquito bite could cause lifelong harm to their unborn child, the Salvadoran couple worried. “We were concerned and afraid,” Silvia says.

Health promoters from Americares family clinic in Santiago de Maria, El Salvador, told Silvia about a Zika prevention program at the clinic. There, Silvia's family received a protection kit with a bed net, insect repellent, water treatments, education materials and condoms (to prevent sexual transmission of Zika). Soon after, Silvia gave birth to a healthy son. She is thankful for the help she received.



The most cost-effective way to keep children in school, healthy, alert and well-nourished is to provide them with deworming medicine. In 2016, AmeriCares distributed close to 15 million deworming treatments for children in 17 countries, giving national, regional and community health groups what they need to improve the lives of children.

“These are our future leaders. When they are strong, they can help their community.”

—Abigail Boateng Adusa, school health coordinator, distributing AmeriCares deworming medicine in Kumasi, Ghana

Global Access to Medicine

2,300
health partners

25 million
prescriptions

6,133 shipments—
17 a day



Americares invests in local health centers, the health workers who staff them and the communities they serve every day and when disaster strikes.

SUPPLY CHAIN We continue to share our supply chain management expertise to help our partners around the world manage stocks of medicine for best and safest use. In the U.S., this includes software designed especially for free and charitable clinics.

SAFE SURGERY Americares Medical Outreach programs provided volunteer medical teams with critical medicine and supplies for their charitable work overseas. Teams used more than \$93 million in medicine and medical supplies to provide 48,000 surgeries for people in need in 77 countries. Americares Safe Surgery program used the Medical Outreach network to distribute 646 pulse oximeters and training to 42 countries.

INDIA MOBILE CLINICS Making regular stops at 130 locations throughout Mumbai's slums, Americares mobile clinics provided primary care for 80,000 patients.

EL SALVADOR FAMILY CLINIC More than 32,000 patients depended on Americares Family Clinic in El Salvador for primary and specialty care last year, a 29 percent increase over 2015. New health programs included a diabetes program that aims to diagnose patients earlier and help them manage the disease through lifestyle changes, all done in a pilot program with the support of the Ministry of Health.

HEALTH WORKER SAFETY In Tanzania and Sierra Leone, Americares instituted safety improvements at five facilities and provided safety training for 1,800 health workers. Our work in Tanzania included hepatitis B testing and vaccination for more than 900 health workers. In India, where hepatitis B is also a threat, a similar health worker safety program reached 1,800 health workers.



Prishtina, Kosovo



Danbury, Connecticut



Grand Bassa County, Liberia



Grand Bassa County, Liberia

Americares unique mental health and psychosocial program, which targets Nepalese communities struggling after the 2015 earthquake, has reached more than 120,000 people. Designed in collaboration with Nepalese community groups, the drama-based program is giving people the tools they need to address damaging stress in their communities, families and themselves. Public storytelling is common in Nepal; this program makes mental health part of everyday conversation.

Key Community Health Programs

82
Zika prevention and awareness workshops in El Salvador

8,000
people in disaster preparedness programs in Myanmar

22,000
schoolchildren in Americares health program in Mumbai

112,000
participants in health education events at Americares Family Clinic in El Salvador

“I was able to save the life of a girl who had planned to attempt suicide. This was the greatest achievement of my lifetime.”

—Sita Tamang, health volunteer and participant in Americares mental health and psychosocial training, Sindhupalchok, Nepal

To strengthen local health centers, AmeriCares helps build the link between clinics and the communities they serve. These programs can prevent disease, increase awareness of health services and identify people in immediate need of care.

HEALTH COACHING FOR DIABETES MANAGEMENT AmeriCares Free Clinics began a health coaching program to help patients reduce the risks of diabetes; clinic staff will learn how to adapt existing programs to low-income uninsured patients.

HEALTH HABITS IN INDIA'S SCHOOLS In the slums of Mumbai, India, AmeriCares school-based health education program reached 22,000 students in 79 schools with lessons on hygiene, oral health and other important healthy habits.

MIDWIVES IN LIBERIA To reduce the threat of illness and death during and after childbirth, AmeriCares expanded the maternity ward at Liberian Government Hospital in Grand Bassa County, Liberia. AmeriCares also provided education so traditionally trained midwives know to bring pregnant women to health facilities for pre-natal care and when complications arise.

HEALTH EDUCATION IN EL SALVADOR To promote health, AmeriCares Family Clinic in Santiago de María expanded its successful health education programs. More than 112,000 patients attended health education events at the clinic. With a focus on risk factor awareness for chronic disease, clinic staff held health fairs with body mass screenings; this program reached more than 1,500 people last year. Five communities piloted a program to bring chronic disease prevention and management programs to locations outside the clinic. The clinic's Community Outreach Committee recruited young leaders and trained them.



Mumbai, India



Grand Bassa County, Liberia

“If you are healthy, you have the chance to do any good thing in your life.”

Patience is a community health volunteer in Zondo, Liberia, supported by AmeriCares to promote health in her community. “I educate people on health and hygiene, on diarrheal diseases and malaria, and how to take care of children under 5 years,” she says. “If they are sick, I refer them to the clinic.” In remote Liberia, health volunteers are a vital link between clinics and the community. In Grand Bassa County, Liberia, AmeriCares trained hundreds of health volunteers like Patience to promote health and identify patients needing immediate care. Health is critical, says Patience, who hopes to become a nurse in the coming years. “If you are healthy, you have the chance to do any good thing in your life.”



Danbury, Connecticut

U.S. PROGRAM

AmeriCares largest program is in the U.S., where last year we donated more than \$200 million in aid to our network of more than 950 partners in all 50 U.S. states and Puerto Rico. Our network gives us unique access to the nation's low-income, uninsured and underinsured, through which we collaborate on a roster of unique health programs. These include:

MENTAL HEALTH INITIATIVE

AmeriCares is the first humanitarian aid organization in the U.S. to provide behavioral health centers with ongoing access to donated medicine, last year reaching 88 behavioral health partners in 20 states.

PATIENT ASSISTANCE PROGRAM

Through AmeriCares partnership with pharmaceutical companies, more than 136,000 low-income patients received regular supplies of medicine prescribed for them, but that they otherwise could not afford.

DIABETES PREVENTION

To help low-income uninsured people at risk of diabetes, AmeriCares is making the Centers for Disease Control's Diabetes Prevention Program available to free clinics. The program provides patients with the skills they need to improve their diet, lose weight and make other healthy, sustainable changes.

AMERICARES FREE CLINICS

In Connecticut, AmeriCares four free clinics provided care to more than 3,000 low-income, uninsured patients. Health programs target diabetes with education and health coaches. Outreach into the community included smoking cessation, nutrition classes and free flu vaccine.



“When you're told ‘no’ to a medical need, that's crushing.”

During a period of mental illness, Kevin struggled to find health care and the medicine he knew he needed. But he lacked insurance or income and was repeatedly turned down. “When you're told ‘no’ to a medical need, that's crushing,” he says.

Kevin ultimately found care at a behavioral health center in San Antonio, Texas, one of 88 clinics AmeriCares supported in the first year of our unique Mental Health Initiative. The program provides psychotropic and other medicine and supplies to behavioral health centers treating low-income, uninsured patients with mental illness. Kevin received the medication he needs and is now a peer-counselor at the center, helping others. The initiative will expand next year.

Saving Lives, Improving Health



GLOBAL HEALTH PROGRAMS IMPACT BY REGION

Africa
 \$72.4 million
 7.6 million prescriptions
 6.2 million medical supplies

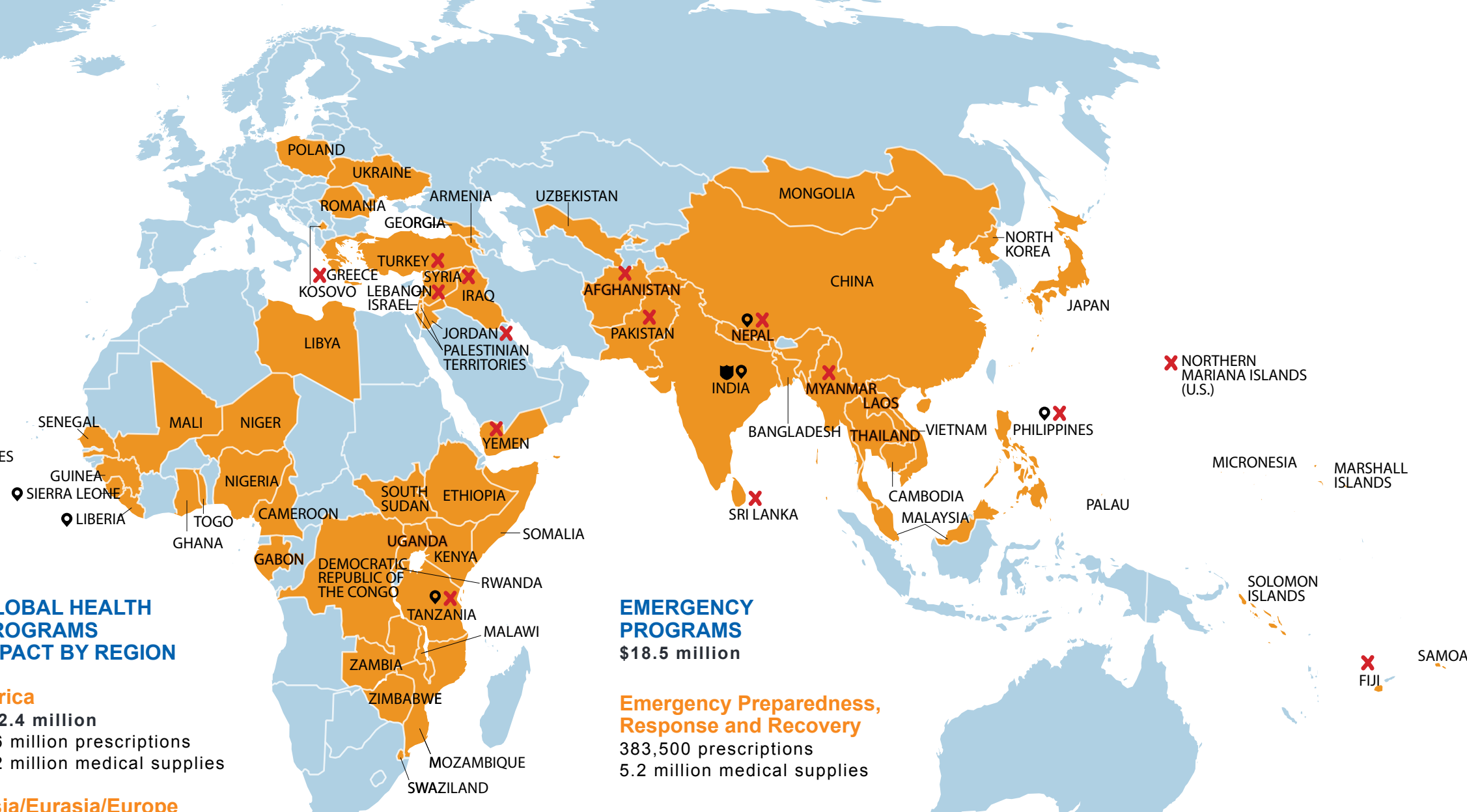
Asia/Eurasia/Europe
 \$110.5 million
 2 million prescriptions
 4.6 million medical supplies

Latin America and Caribbean
 \$241 million
 12.8 million prescriptions
 12 million medical supplies

U.S.
 \$207 million*
 2.2 million prescriptions
 6 million medical supplies

*additional 435,000 prescriptions valued at \$176 million through AmeriCares U.S. Patient Assistance Program

- Access to Medicine program
- 🏠 Primary care locations
- 📍 Global offices
- ✖ Site of AmeriCares emergency responses in 2016



EMERGENCY PROGRAMS \$18.5 million

Emergency Preparedness, Response and Recovery
 383,500 prescriptions
 5.2 million medical supplies

EMERGENCIES IN 24 COUNTRIES

- Civil Unrest, Complex Emergency, Conflict and Refugee Crisis:** Colombia, Haiti, Syria (incl. Greece, Jordan, Lebanon, Turkey), Tanzania, U.S., Yemen
- Disease Outbreaks (Zika virus):** Colombia, Dominican Republic, El Salvador, Haiti, U.S. (incl. Puerto Rico)
- Drought:** Guatemala
- Earthquake:** Ecuador, Pakistan (incl. Afghanistan)
- Severe Storms and Flooding:** Dominica, Fiji, India, Mexico, Northern Mariana Islands, Myanmar, Philippines, Sri Lanka, U.S.
- Water Crisis:** U.S. (Michigan)
- Wildfires:** U.S. (Pacific Northwest)

MAP BY JIM MCMAHON

FINANCIAL INFORMATION

Thanks to the generous support of our donors and partners, Fiscal Year (FY) 2016* was among the strongest in our 37-year history. This success allowed AmeriCares to provide some of its highest levels of health improvements for people in need in the U.S. and around the world. Our FY2016 results bring our historical total of aid provided to nearly \$14 billion.

Geographically, AmeriCares reached 93 countries this year, including all 50 U.S. states. Our U.S. Program remains the largest nonprofit provider of donated medical aid to low-income patients in the U.S., delivering more than \$207 million in medicines and supplies in FY2016 to our network of free and charitable clinic partners in all 50 states. Also of significant note were responses to 30 emergencies in 24 countries, including collaborations with partners to stop the spread of the Zika virus in El Salvador, Colombia, Haiti, the southeast U.S. and Puerto Rico. (See geographical distribution chart, "Where We Work.")

Overall revenue was \$926.3 million, our highest level since FY2009 and our fourth-largest ever. The FY2016 revenue represents a \$174.9 million, or 23 percent, rise from FY2015. Although the majority of the increase is driven by growth in our medical gifts-in-kind program, it is significant to note that the cash contributions revenue portion was \$39.9 million, the largest amount since FY2010 and also our fourth-largest ever.

On the expense side, our ratio of expenses spent on program services was 98.4 percent, one of the strongest in the industry. In addition, our Forbes Private Fundraising Efficiency ratio was 1.2 percent in FY2016, also considered best-in-class. And finally, AmeriCares unrestricted operating surplus for FY2016 (a strong measure of financial health in a nonprofit's financial statements) was \$2.4 million. It should be noted that the \$68 million excess of expenses to revenue is mainly driven by the \$70 million change in gifts-in-kind inventory, much of which was received in FY2015.

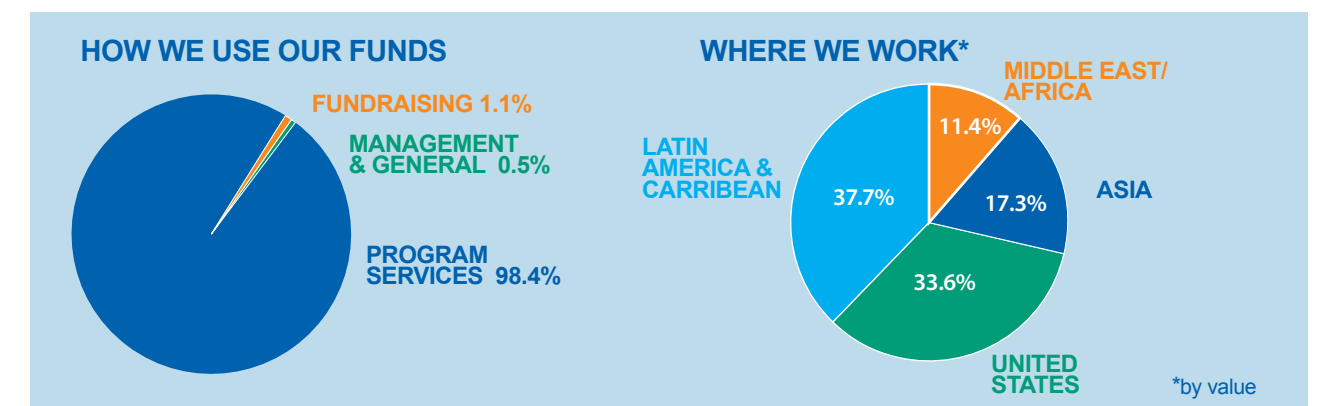
These metrics put AmeriCares in a stronger-than-projected position to roll out our ten-year Strategic Plan (2017-2026), which will grow public funding, expand geographic reach and combine leading medical gifts-in-kind programs with sustainable, large-scale on-the-ground health development programs. FY2016 has provided a very strong initial step towards reaching these long-term goals.

Richard K. Trowbridge, Jr.
CFO, Treasurer, and SVP Operations

*July 1, 2015, through June 30, 2016

CONDENSED FINANCIAL INFORMATION

FOR THE 12-MONTH PERIOD ENDING JUNE 30	2016	2015	CHANGE \$	CHANGE %
OPERATING REVENUE (\$ IN 000S)				
CONTRIBUTIONS (CASH AND SECURITIES)	\$39,911	\$39,495	\$416	1%
U.S. GOVERNMENT GRANTS & CONTRACTS	100	1,290	(1,190)	(92%)
GIFTS-IN-KIND AND CONTRIBUTED SERVICES	884,446	708,612	175,834	25%
OTHER REVENUE	1,814	2,017	(203)	(10%)
TOTAL OPERATING REVENUE	926,271	751,414	174,857	23%
OPERATING EXPENSES AND CHANGES IN NET ASSETS				
TOTAL PROGRAM SERVICES	978,144	636,373	341,771	54%
FUNDRAISING	11,344	10,446	898	9%
MANAGEMENT & GENERAL	4,754	4,134	620	15%
TOTAL OPERATING EXPENSES	994,242	650,953	343,289	53%
EXCESS/(DEFICIENCY) OF OPERATING REVENUE OVER EXPENSES	(67,971)	100,461	(168,432)	
<i>EXCESS RELATED TO NON-GIK UNRESTRICTED FUNDS</i>				
	2,379	2,165	214	
<i>EXCESS/(DEFICIENCY) RELATED TO GIK AND RESTRICTED FUNDS</i>				
	(70,086)	98,482	(168,568)	
<i>(DEFICIENCY) RELATED TO NON-OPERATING ACTIVITY</i>				
	(264)	(186)	(78)	
TOTAL INCREASE/(DECREASE) IN NET ASSETS	\$(67,971)	\$100,461	\$(168,432)	
COMPOSITION OF NET ASSETS				
UNRESTRICTED	\$73,822	\$125,441	\$(51,619)	(41%)
TEMPORARILY RESTRICTED	69,429	85,517	(16,088)	(19%)
PERMANENTLY RESTRICTED	4,175	4,439	(264)	(6%)
TOTAL NET ASSETS	\$147,426	\$215,397	\$(67,971)	(32%)



For the audited financial statement and report from our independent certified public accountants, please visit americares.org

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**With good health,
people can
attend school,
be productive
at work, care
for their families
and contribute
to strong
communities.**

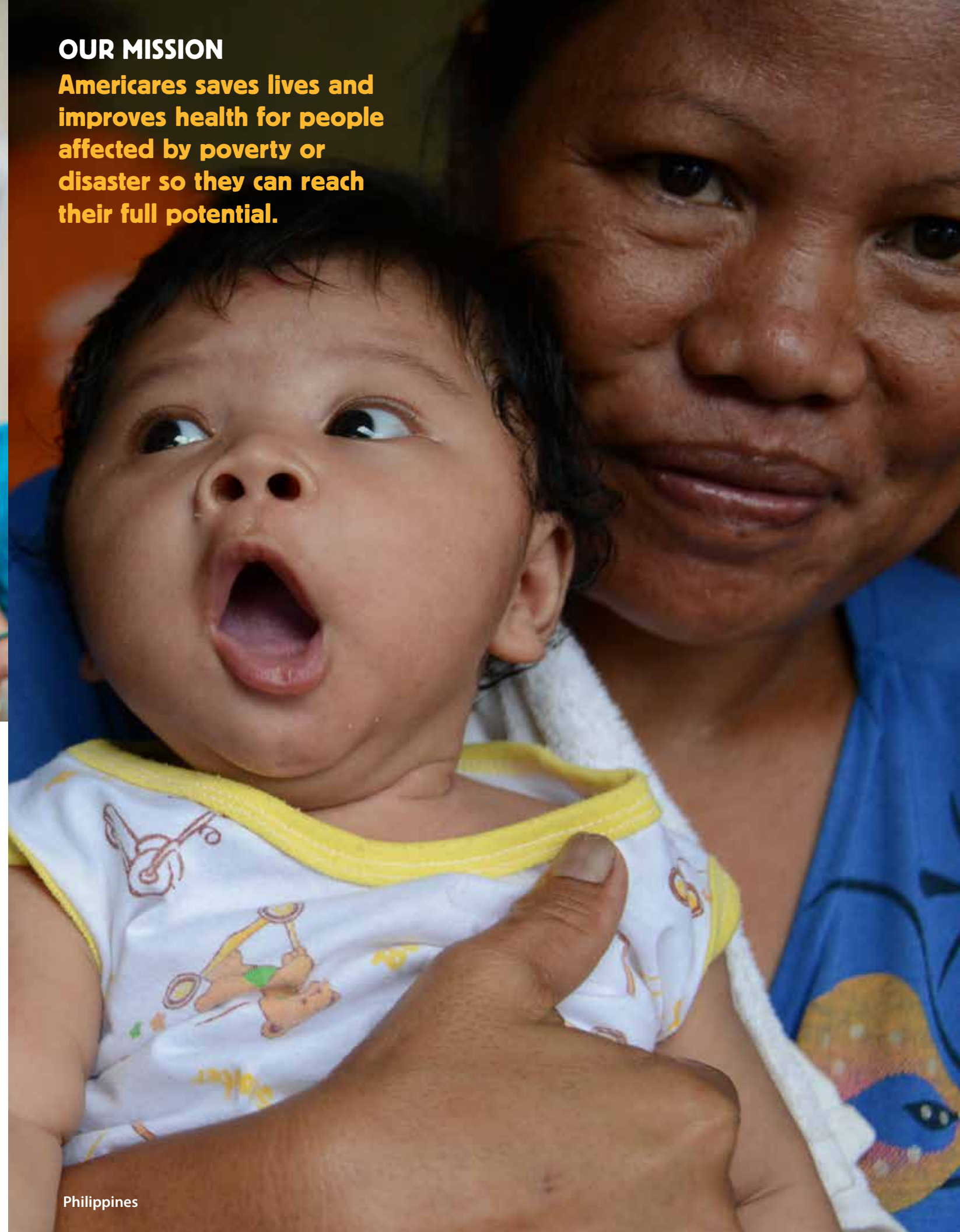
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watch the video at
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El Salvador

OUR MISSION

Americares saves lives and improves health for people affected by poverty or disaster so they can reach their full potential.



Philippines



El Salvador



Ecuador

PHOTO CREDITS: Nana Kofi Acquah: Cover, pages 2-3, 8-9, 10 (bottom), 11, 14 (both bottom), 21; Alex Ostaciewicz: page 6 (bottom), 15 (top), inside back cover; William Vazquez: pages 10 (top), 12-13, 14 (top); AmeriCares staff: All other photos.



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